



Sonopant Dandekar Shikshan Mandali's
Sonopant Dandekar Arts, V.S. Apte Commerce
and M.H. Mehta Science College, Palghar
Kharekuran Road, Palghar (W), Tal. & Dist – Palghar, Maharashtra

FACULTY OF COMMERCE

Bachelor of Commerce **(Banking and Insurance)** **(CBCS Rev. 16)**

Course Outcome

MDeshmukh

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Vice Principal & IQAC Convenor

Sonopant Dandekar Arts VS Apte Commerce and
M H Mehta Science College Palghar

| Subjects Offered by the Institute | | | |
|--|---|----------------|---|
| First Year – Bachelor of Commerce (Banking and Insurance) | | | |
| Sr. No. | Semester – I | Sr. No. | Semester – II |
| 1 | Environment and Management of Financial Services. | 1 | Principles and Practices of Banking & Insurance |
| 2 | Principles of Management | 2 | Business Law |
| 3 | Financial Accounting I | 3 | Financial Accounting II |
| 4 | BUSINESS COMMUNICATION-I | 4 | Business Communication-II |
| 5 | Foundation Course –I | 5 | Foundation Course –II |
| 6 | Business Economics-I | 6 | Organizational Behaviour |
| 7 | Quantitative Methods I | 7 | QUANTITATIVE METHODS-II |

| Subjects Offered by the Institute | | | |
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| Second Year – Bachelor of Commerce (Banking and Insurance) | | | |
| Sr. No. | Semester – III | Sr. No. | Semester – IV |
| 1 | Financial Management I | 1 | Financial Management II |
| 2 | Management Accounting | 2 | Cost Accounting |
| 3 | Mutual Fund Management | 3 | Customer Relationship Management |
| 4 | Information Technology in Banking & Insurance I | 4 | Information Technology in Banking & Insurance II |
| 5 | Foundation Course-III (An overview of Banking Sector) | 5 | Foundation Course-IV (An overview of Insurance Sector) |
| 6 | Financial Market | 6 | Corporate & Securities Law |
| 7 | Direct Taxation | 7 | Business Economics |

| Subjects Offered by the Institute | | | |
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| Third Year – Bachelor of Commerce (Banking and Insurance) | | | |
| Sr. No. | Semester – V | Sr. No. | Semester – VI |
| 1 | Financial Reporting & Analysis | 1 | Security Analysis and Portfolio Management |
| 2 | Auditing – I | 2 | Auditing – II |
| 3 | Strategic Management | 3 | Human Resource Management |
| 4 | Financial Services Management | 4 | Turnaround Management |
| 5 | International Banking & Finance | 5 | Central Banking |

FACULTY OF COMMERCE – UNDERGRADUATE

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|--|---|-----------------|-------------|
| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 Marks |
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|---------------------|---|---------------|-------|------------------|---|
| Course Code: | UBIFSI.1 | Class: | FYBBI | Semester: | I |
| Course Name: | Environment and Management of Financial Services. | | | | |

Course Objectives:

1. To understand the basics of the Indian Financial System.
2. To analyze the phases of development of banking and insurance, as well as understanding the functions of banking and insurance companies.
3. To assess the management, regulation, and development facts within banking and insurance sectors.
4. To develop basic understanding about the banking sector, its working and various banking services.

Course Outcome:

Level of Blooms Taxonomy

| | Course Outcome: | Level of Blooms Taxonomy |
|------|--|--------------------------|
| CO1: | Learners will have a better understanding of the Indian financial system and will make skillful application of this information in their profession. | Understand |
| CO2: | Learners will be able to develop their understanding and expertise in various matters relating to Banking and Insurance companies. | Remember |
| CO3: | Learners will be able to interpret the management, regulation, and development facts within banking and insurance sectors. | Evaluate |
| CO4: | Learners will be able to gain good command and understanding of banking system and banks. | Create |

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| Course Code: | UBIFSI.2 | Class: | FYBBI | Semester: | I |
| Course Name: | Principles of Management | | | | |

Course Objectives:

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|----|--|
| 1. | To learn management, definition of management as a profession, traditional vs contemporary management. |
| 2. | To understand the management process, practices, functions of management related to banking and insurance companies. |
| 3. | To learn the organizational structure of banking and insurance companies. |
| 4. | To understand business leaders, leaders in the Indian industry, leaders in the banking and insurance industry. |

Course Outcome:

Level of Blooms Taxonomy

| CO1: | Learners will be able to understand management, definition of management as a profession, traditional vs contemporary management. | Remember |
|------|--|---------------------|
| CO2: | Learners will be able to understand the management process, practices, functions of management related to banking and insurance companies. | Understand |
| CO3: | Learners will be able to understand the organizational structure of banking and insurance companies. | Understand |
| CO4: | Learners will be able to analyze about business leaders, leaders in the Indian industry, leaders in the banking and insurance industry | Understand, Analyze |

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| Course Code: | UBIFSI.3 | Class: | FYBBI | Semester: | I |
| Course Name: | Financial Accounting I | | | | |

Course Objectives:

1. Teach pupils the fundamentals of accounting, including the accounting equation, double-entry bookkeeping, and the concepts of expense matching and revenue recognition.
2. Accurate reporting of income and expenses in financial statements is ensured by proper classification, which is necessary for stakeholders to evaluate the company's performance and financial health, including creditors, investors, and regulatory bodies.
3. By giving clients the choice to buy products or equipment through installment payments, hire purchase agreements let firms reach a larger market. Customers who do not have the instant cash on hand to make a complete cash transaction may be drawn in by this.
4. The balance sheet tracks sales, expenses, profits, and losses for a given time period in order to examine the company's financial performance. This assists stakeholders in assessing the company's profitability, including creditors, investors, and management.

Course Outcome:

Level of Blooms Taxonomy

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|-------------|---|------------|
| CO1: | Basic accounting ideas include the accounting equation, double-entry bookkeeping, revenue recognition, and matching expenses to revenues should be understood by students. | Understand |
| CO2: | The process of budgeting is facilitated by the classification of income and expenditure accounts, as it offers valuable insights into the sources of revenue and types of expenses. This makes it possible for management to create reasonable budgets and distribute resources wisely. | Create |
| CO3: | One of the main benefits for purchasers is being able to quickly obtain assets, like machinery, equipment, or cars, without having to make a sizable down payment. This | Create |

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| | enables them to immediately begin using the assets for company activities. | |
| CO4: | Final accounts offer crucial financial data that aids in decision-making. When making strategic decisions on pricing tactics, expansion plans, investment prospects, and resource allocation, management refers to these statements. | Create |

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|---------------------|--------------------------|---------------|-------|------------------|---|
| Course Code: | UBIFSI.4 | Class: | FYBBI | Semester: | I |
| Course Name: | BUSINESS COMMUNICATION-I | | | | |

Course Objectives:

1. To define and explain essential business communication terms and concepts.
2. To understand the barriers to communication and learn the ways to overcome them
3. To learn the ways of writing and improve the listening skills.
4. To understand and apply the standards of effective business writing for better communication.

| Course Outcome: | Level of Blooms Taxonomy |
|--|--------------------------|
| CO1: The learners will be able to define and recall key business communication terms and concepts. They will also be able to identify the elements of effective written and verbal communication | Remember |
| CO2: The learners will be able to understand the barriers to communication and overcome them. | Understand |
| CO3: The learners will be able to analyze the structure and content in business letters and documents to assess effectiveness in communication. | Analyze |
| CO4: The learners will be able to develop comprehensive business letters that will be useful in communicating and dealing with all stakeholders. | Create |

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|---------------------|----------------------|---------------|-------|------------------|---|
| Course Code: | UBIFSI.5.1 | Class: | FYBBI | Semester: | I |
| Course Name: | Foundation Course –I | | | | |

Course Objectives:

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| 1. | To Understand the multi-cultural diversity of Indian society through its demographic composition |
| 2. | To Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women |
| 3. | To Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof Understand inter-group conflicts arising out of communalism |
| 4. | To understand the Philosophy of the Constitution as set out in the Preamble the structure of the Constitution-the Preamble |
| 5. | To Understand India's political processes . |

Course Outcome:

| | | Level of Blooms Taxonomy |
|------|--|---------------------------------|
| CO1: | Learners will be able to read and understand the Diversity of Indian society. | Understand |
| CO2: | Learners will be able to analyze Disparities faced by economically, socially weaker sections of the society. | Analyze |
| CO3: | Learners will be understanding the problems that are being faced by the women in the society, | Analyze, Apply |
| CO4: | Learners will be able to know about Rights and Duties of citizens of India. | Apply |
| CO5: | Learners will be able to understand the significant aspects in the Indian political system. | Evaluating |

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|---------------------|----------------------|---------------|-------|------------------|---|
| Course Code: | UBIFSI.6 | Class: | FYBBI | Semester: | I |
| Course Name: | Business Economics-I | | | | |

Course Objectives:

1. To introduce the scope and importance of Business Economics, emphasizing the fundamental concepts and principles underlying economic analysis.
2. To understand the concepts of demand analysis and Demand estimation and forecasting.
3. To evaluate supply and production decisions and cost of production.
4. To equip knowledge and skills necessary to apply economic theories and principles to analyze market structures, including perfect competition and monopoly.
5. To critically analyze various pricing strategies and transfer pricing

Course Outcome:

| | | Level of Blooms Taxonomy |
|------|---|--------------------------|
| CO1: | Learners will be able to understand the scope and importance of Business Economics, recognizing principles underlying economic analysis. | Understand |
| CO2: | Learners will be able to explain the concepts of demand analysis and Demand estimation and forecasting. | Understand, Analyze |
| CO3: | Learners will be able to explain the concepts of supply and production decisions, and cost of production, illustrating their business operations. | Apply |
| CO4: | Learners will be able to apply economic theories and concepts to analyze market structures, such as perfect competition and monopoly. | Apply |
| CO5: | Learners will be able to analyze the impact of market structures and pricing strategies on market efficiency | Analyze |

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| Course Code: | UBIFSI.7 | Class: | FYBBI | Semester: | I |
| Course Name: | Quantitative Methods I | | | | |

Course Objectives:

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| 1. | To understand data organization techniques: frequency distribution, measures of central tendency. |
| 2. | To understand the concept and objectives of averages for grouped and ungrouped data. |
| 3. | To understand dispersion concepts, exploring their graphical representations and practical applications. |
| 4. | To Explore the meaning and applications of covariance, correlation and regression. |
| 5. | To understand the fundamentals of probability theory, decision theory and normal distribution. |
| 6. | To comprehend the concept and application of index numbers. |
| 7. | To learn the essential concepts of insurance with practical calculations. |

Course Outcome:

| | | Level of Blooms Taxonomy |
|------|--|-------------------------------|
| CO1: | Learners will achieve proficiency in data organization, frequency distribution, graphical representation. | Understand Apply |
| CO2: | Learners will analyze and distinguish between different types of averages, considering their practical applications. | Understand, Apply and Analyze |
| CO3: | Learners will be able to analyze dispersion measures, their graphical representations and practical utility. | Understand, Apply and Analyze |
| CO4: | Learners will be able to apply the concepts of covariance, correlation and regression. | Understand Apply |
| CO5: | Learners will exhibit a thorough grasp of probability theory. | Understand Apply |

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| CO6: | Learners will analyze and interpret economic indicators like index numbers. | Understand, Apply and Analyze |
| CO7: | Learners will understand insurance basics, including its purpose, premium calculation, policy values. | Understand Apply |

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|---------------------|---|---------------|-------|------------------|----|
| Course Code: | UBIFSII.1 | Class: | FYBBI | Semester: | II |
| Course Name: | Principles and Practices of Banking & Insurance | | | | |

Course Objectives:

1. To understand the basic concepts of banking and functions of banking
2. To examine the banking scenario in India.
3. To illustrate the basic concepts of insurance and elaborate the kinds of business risks.
4. To estimate the insurance business environment in India.

| Course Outcome: | | Level of Blooms Taxonomy |
|------------------------|--|---------------------------------|
| CO1: | Learners will be able to summarize the basic concepts and functions of banking for effective financial decision-making and management. | Understand |
| CO2: | Learners will be able to identify the banking industry current challenges and opportunities. | Apply |
| CO3: | Learners will be able to illustrate the basic concepts of insurance and elaborating on the types of business risks | Understand |
| CO4: | Learners will be able to assess India's insurance which offers insights on market dynamics, regulations and growth perspective. | Evaluate |

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|---------------------|--------------|---------------|-------|------------------|----|
| Course Code: | UBIFSII.2 | Class: | FYBBI | Semester: | II |
| Course Name: | Business Law | | | | |

Course Objectives:

1. To provide introduction to law and Indian Constitution.
2. To Introduce the basic concepts of law of Contract Act, 1872, and the Sale of Goods Act, 1930.
3. To analyze and interpret the provisions of the Negotiable Instrument Act, 1981, and the Consumer Protection Act, 1986
4. To provide the knowledge of the Information technology Act.

| Course Outcome: | Level of Blooms Taxonomy |
|---|--------------------------|
| CO1: The learners will be able to interpret the basic structure of law and Constitution of India | Understand |
| CO2: The learners will be able to learn the basics of Laws governing commercial contracts of competency to contract, rules regarding Sales Contracts and rights of unpaid sellers with case laws and illustrations. | Analyze |
| CO3: The learners will be able to learn various provisions related to The Negotiable Instrument Act, 1881 with Amendment Act, 2015. | Apply |
| CO4: Learners will develop the to recognize security aspects of IT in business, highlighting electronic transactions, advanced security features | Evaluate |

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|---------------------|-------------------------|---------------|-------|------------------|----|
| Course Code: | UBIFSII.3 | Class: | FYBBI | Semester: | II |
| Course Name: | Financial Accounting II | | | | |

Course Objectives:

1. To Know the concept of valuation of goodwill and valuation of shares.
2. To understand the provisions of Companies, Act 2013 regarding buyback of shares.
3. To know the procedure to redeem preference shares
4. To understand the concept of debentures

| Course Outcome: | | Level of Blooms Taxonomy |
|------------------------|---|---------------------------------|
| CO1: | Learners will be able to Identify the need of goodwill valuation and share valuation in business. | Understand |
| CO2: | Learner will be able to Acquire knowledge of buy back of shares | Understand |
| CO3: | Learner will be able to acquire knowledge of redemption process of preference shares | Understand |
| CO4: | Learner will be able to acquire knowledge of debentures & redemption process of Debentures | Understand |

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|---------------------|---------------------------|---------------|-------|------------------|----|
| Course Code: | UBIFSII.4 | Class: | FYBBI | Semester: | II |
| Course Name: | Business Communication-II | | | | |

Course Objectives:

1. To instill excellent communication skills in children using both verbal and nonverbal approaches.
2. To familiarize students with various approaches of effective communication strategies and their effects on the corporate world.
3. To understand theoretical aspects of the day-to-day operations of business organizations.
4. To develop a learner's communication abilities for formal encounters.

Course Outcome:

Level of Blooms Taxonomy

| | Course Outcome: | Level of Blooms Taxonomy |
|------|---|--------------------------|
| CO1: | Learners will acquire knowledge about the effective use of OHP and powerpoint presentation | Remember |
| CO2: | Learners will excel in interpreting and illustrating group discussions, preparing for interviews, conducting meetings and group dynamics, understanding the relevance of conferences, and modern methods like video and teleconferencing. | understand |
| CO3: | Learners will be able to excel in business correspondence through the art of writing letters. | Analyze |
| CO4: | Learners will be able to express their professional views and communicate effectively | Create |

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| Course Code: | UBIFSII.5.1 | Class: | FYBBI | Semester: | II |
| Course Name: | FOUNDATION COURSE – II | | | | |

Course Objectives:

1. To gain knowledge about LPG Model.
2. To know about Human Rights constituents with special reference to Fundamental Rights stated in the Constitution.
3. To understand concepts of environment, ecology and their interconnectedness.
4. To learn about the causes of stress and conflicts and how to manage the same.
5. Understanding the coping mechanisms for managing individual stress.

| Course Outcome: | | Level of Blooms Taxonomy |
|------------------------|---|---------------------------------|
| CO1: | Learners will be able to understand concepts of Liberalization, Privatization and Globalization and its impact on employment & society. | Understand |
| CO2: | Learners will be able to understand the Human Rights of the Indian constitution. | Remember |
| CO3: | Learners will be able to discuss environmental concerns, causes of degradation, and promote sustainable development. | Understand |
| CO4: | Learners will be able to identify causes of stress and conflicts in the society and manage stress and promote socialization. | Analyze |
| CO5: | Learners will be able to apply techniques to deal with individual stress. | Apply |

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| Course Code: | UBIFSII.6 | Class: | FYBBI | Semester: | II |
| Course Name: | Organizational Behaviour | | | | |

Course Objectives:

1. To learn meaning, nature and scope of organizational behavior, models of organizational behavior, theories of motivation.
2. To understand group dynamics, individual behavior, group formation, Johari window.
3. To learn organizational culture and change management, work culture, work conflicts, organizational change.
4. To understand the meaning and nature of organizational development, techniques of organizational development & importance of organizational development.

Course Outcome:

Level of Blooms Taxonomy

| | Course Outcome: | Level of Blooms Taxonomy |
|------|--|--------------------------|
| CO1: | Learners will be able to understand organizational behavior, meaning, nature and scope of organizational behavior, models of organizational behavior, theories of motivation. | Understand |
| CO2: | Learners will be able to understand group dynamics, individual behavior (IQ, EQ, SQ), group formation, team building, team development, goal setting, soft skills, interpersonal skills, multicultural skills, cross cross-cultural skills Johari window. | Understand |
| CO3: | Learners will be able to understand organizational culture and change management, work culture, ways for making work culture effective and lively, work conflicts organizational change, effects of resistance to change | Understand |
| CO4: | Learners will be able to understand organizational development, meaning and nature of organizational development, techniques of organizational development & importance of organizational development. | Understand |

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| Course Code: | UBIFSII.7 | Class: | FYBBI | Semester: | II |
| Course Name: | QUANTITATIVE METHODS-II | | | | |

Course Objectives:

1. To make students familiar with the concepts of It helps students to understand Testing of Hypothesis.
2. To enable students to understand the concept and calculation of Ratio, Proportion and percentage.
3. To enable students to understand the concept and application of matrices.
4. To understand the concept and calculation of Application of statistics in Investments.
5. To enable students to understand the concepts of Economic Indicators.

Course Outcome:

Level of Blooms Taxonomy

| | Course Outcome: | Level of Blooms Taxonomy |
|------|--|--------------------------|
| CO1: | The learners will be able to explain and have a good working practice of mathematical tools for taking appropriate decisions in managerial situations. | Understand and analyze |
| CO2: | The learners will be able to gain knowledge about basic mathematical tools used in business and statistical techniques that facilitate comparison and analyze business data. | Evaluate and understand |
| CO3: | The learners will be able to demonstrate descriptive problems into mathematical formulae. | Solve and analyze |
| CO4: | The learners will be able to analyze and provide primary knowledge regarding some mathematical techniques to be used in managerial decision making. | Understand and solve |
| CO5: | The learner will be able to analyze various economic indicators of an economy. | Understand and analyze |

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| Course Code: | UBIFSIII.1 | Class: | SYBBI | Semester: | III |
| Course Name: | Financial Management I | | | | |

Course Objectives:

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| 1. | Making sure the business has enough money to meet its operating needs and short-term expenses is one of the primary objectives of capital management. This entails controlling cash flow, keeping cash reserves at suitable levels, and securing short-term financing to satisfy capital or debt requirements. |
| 2. | The primary goal is to minimize cash flow deficits while producing enough cash flow to satisfy immediate obligations. Predicting financial demands, monitoring cash inflows and outflows, and investing extra money to maximum return are all necessary for effective cash management. |
| 3. | Financial planning is intended to increase wealth by assisting people or organizations in setting clear financial objectives and formulating plans to meet those objectives. |
| 4. | A primary objective of both corporate strategy and financial policy is to optimize value for investors. This entails making financial choices that raise shareholder value and returns by enhancing the corporation's profitability, growth prospects, and overall business outcomes. |

Course Outcome:

Level of Blooms Taxonomy

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|------|---|------------|
| CO1: | A business's ability to maintain steady and predictable revenue is dependent on its working capital management. A company can meet short-term financial responsibilities, such as paying suppliers, employees, and energy bills, while having enough money for investment and growth, by keeping a balance between cash flow and cash flow. | Understand |
| CO2: | Working capital management done well can boost a company's profitability. By doing this, the business can make sure it has enough cash on hand to pay for its immediate needs and still have room to develop and handle unforeseen costs. | Apply |
| CO3: | A person or organization can define and accomplish particular financial goals, such as starting a business, saving for college, buying a home, or retiring, with the aid of financial planning. | Evaluate |

| | | |
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| CO4: | Strong corporate strategy and financial regulations can boost profitability, accelerate growth, and enhance overall financial performance to raise shareholder value. | Create |
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FACULTY OF COMMERCE – UNDERGRADUATE

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|--|---|-----------------|-------------|
| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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|---------------------|-----------------------|---------------|-------|------------------|-----|
| Course Code: | UBIFSIII.2 | Class: | SYBBI | Semester: | III |
| Course Name: | MANAGEMENT ACCOUNTING | | | | |

Course Objectives:

1. To provide details of preparation of vertical financial statements.
2. To study components of different types of ratios like revenue statement, balance sheet and combined ratios.
3. To impart knowledge of credit receivables.
4. To understand working capital management.

| Course Outcome: | | Level of Blooms Taxonomy |
|------------------------|--|---------------------------------|
| CO1: | Learner will be able to understand preparation of financial statements in accordance with the appropriate accounting standards | Understand |
| CO2: | Learners will be able to gain knowledge of different accounting ratios and its application in the banking sector. | Analyze |
| CO3: | Learners would understand the concept of Credit receivables in the banking sector. | Evaluate |
| CO4: | Learners will be able to develop the concept of working capital management. | Understand |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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| Course Code: | UBIFSIII. 5 | Class: SYBBI | Semester: III |
| Course Name: | Mutual Fund Management | | |

Course Objectives:

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| 1. | Introduces students to key ideas in finance, including financial markets, risk and return, diversification, and the time worth of money. This opens up new avenues for financial management research. Financial planning can be clearly guided by setting financial goals, which can assist individuals and organizations in defining their financial priorities and ways of thinking. |
| 2. | Knowing the time value of money enables people and institutions to consider the effects of time on the value of money when making financial decisions. It aids in assessing how present and future funding may change. |
| 3. | When making financial decisions, individuals and organizations can take time's impact on the value of money into account when they understand the time value of money. It helps determine how funding might change in the future and in the present. |
| 4. | By consistently investing in growth-bearing funds, like mutual funds, investors can attain long-term financial goals, such as retirement, financial education, or property ownership, and can help create wealth over time through financial planning. |

Course Outcome:

Level of Blooms Taxonomy

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|------|---|------------|
| CO1: | Students need a clear understanding of financial concepts such as the time value of money, risk and return, and financial markets. They must be able to use this information to analyze financial situations and make informed decisions. | Understand |
| CO2: | Knowing the time value of money enables people and institutions to consider the effects of time on the value of money when making financial decisions. It aids in assessing how present and future funding may change. | Evaluate |
| CO3: | Funds are chosen so as to yield a healthy income and enable investors to buy and sell their goods with minimal disruption to the fund's market value. | Apply |

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| CO4: | Mutual funds provide the opportunity to build wealth over time through capital appreciation and income sharing. . | Create |
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FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
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|---------------------------|--|---------------|-------|---------------------------------|-----|
| Course Code: | UBIFSIII.6 | Class: | SYBBI | Semester: | III |
| Course Name: | Information Technology in Banking & Insurance I | | | | |
| Course Objectives: | | | | | |
| 1. | To learn the basic concepts of anatomy and infrastructure for E-commerce | | | | |
| 2. | To understand the evolution, legal frameworks for E-Banking | | | | |
| 3. | To learn the applications of MS-Word and MS-Excel | | | | |
| 4. | To learn need and history of cyber-Security | | | | |
| Course Outcome: | | | | Level of Blooms Taxonomy | |
| CO1: | Learners will be able to get basic concepts of anatomy and infrastructure for E-commerce | | | Understand | |
| CO2: | Learners will be able to understand the evolution, legal frameworks for E-Banking | | | Understand | |
| CO3: | Learners will learn the applications of MS-Word and MS-Excel | | | Understand | |
| CO4: | Students will learn the need and history of cyber-Security. | | | Understand | |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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|---------------------|--|---------------------|----------------------|
| Course Code: | UBIFSIII.7.1 | Class: SYBBI | Semester: III |
| Course Name: | Foundation Course-III (An overview of Banking Sector) | | |

Course Objectives:

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|----|---|
| 1. | To provide an Overview of Banking Industry, Types of Banks, Principles of Banking, Banking System in India, Overview of RBI, Public, Private, Co-operative, Payment Bank, Regional Rural, Negotiable Instrument Act 1881, BIS, Basel I, II and III, Bank Crises in India , Critical Evaluation of Banking Industry in India. |
| 2. | To provide knowledge about Commercial Banking and Customer banker Relationship, Evolution of Commercial Banking in India, Functions of Commercial Bank, Services offered by Commercial Bank and Significance of Retail Bank. |
| 3. | To learn about the concepts of Universal Banking & Technology in Banking sector, Concept of Universal Banking, Evolution of Universal, banking, Services to Government, Payment & Settlement, Merchant Banking, Mutual Fund, Depository Services, Wealth Management, Portfolio Management Bancassurance, NRI Remittance and Technology in Banking |
| 4. | To provide brief Introduction about Need and Code of Conduct for Microfinance Institutions in India, Advantages, Purpose, Limitations and Models of SHG Bank Linkage Program, Role of NABARD and SIDBI, RBI Committee Report of Medium-Term Path on Financial Inclusion 2015. |

Course Outcome:

Level of Blooms Taxonomy

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| CO1: | The learners will be able to understand various services offered, risks faced by banks and also will understand banking innovations after nationalization. | Understand |
| CO2: | Learners will be able to understand various principles, provisions that govern banking companies. | Understand |
| CO3: | Learners will demonstrate the online banking techniques and KYC norms in real time. | Analyze |
| CO4: | Learners will develop the knowledge about micro finance industries in India | Evaluate |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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|---------------------------|--|---------------|-------|---------------------------------|-----|
| Course Code: | UBIFSIII.8 | Class: | SYBBI | Semester: | III |
| Course Name: | Financial Markets | | | | |
| Course Objectives: | | | | | |
| 1. | To introduce the meaning and functions of the Indian Financial System. | | | | |
| 2. | To understand the functioning of the Money Market and Capital Market. | | | | |
| 3. | To comprehensively explore the commodities market and reasons for investing in the commodities Market. | | | | |
| 4. | To enable the students to acquaint themselves with the concepts and techniques related to derivatives market. | | | | |
| Course Outcome: | | | | Level of Blooms Taxonomy | |
| CO1: | Learners will be able to enhance their knowledge about the Indian Financial System and their role in economic development. | | | Understand | |
| CO2: | Learners will be able to get better insight into the Money Market and Capital Market. | | | Understand | |
| CO3: | Learners will be able to explore the commodities markets and reasons for investment. | | | Analyze | |
| CO4: | Learners will be able to acquire necessary skills to manage and trade in financial instruments | | | Create | |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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|---------------------------|---|---------------|-------|---------------------------------|-----|
| Course Code: | UBIFSIII.9 | Class: | SYBBI | Semester: | III |
| Course Name: | Direct Taxation | | | | |
| Course Objectives: | | | | | |
| 1. | To know basic definitions of taxation and to calculate the residential status. | | | | |
| 2. | To calculate income from salary, house property and business and profession. | | | | |
| 3. | To calculate income from capital gains and other sources. | | | | |
| 4. | To calculate total income for the income tax. | | | | |
| Course Outcome: | | | | Level of Blooms Taxonomy | |
| CO1: | Learners will be able to know basic definitions of taxation and can calculate the residential status. | | | Understand, Apply | |
| CO2: | Learners will be able to calculate income from salary, house property and business and profession | | | Apply | |
| CO3: | Learners will be able to calculate income from capital gains and other sources | | | Apply | |
| CO4: | Learners will be able to calculate total income for the income tax | | | Apply | |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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|---------------------|---------------------------|---------------|-------|------------------|----|
| Course Code: | UBIFSIV.1 | Class: | SYBBI | Semester: | IV |
| Course Name: | Financial Management - II | | | | |

Course Objectives:

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|----|--|
| 1. | Teaching people about money involves teaching them about topics like risk management, borrowing, investing, budgeting, and saving. People can make better financial judgments in their lives and professions just by grasping these ideas. |
| 2. | The primary aim of financial goal-setting is to enable people to obtain concentration and clarity around their financial objectives. People can prioritize and work toward their goals by defining clear, attainable financial goals. |
| 3. | Investment choices are made with the company's long-term and business objectives in mind, optimizing the use of cash. The plan ought to help the business expand, become more competitive, and maintain stability in its line of business. |
| 4. | The maximization of shareholder wealth is one of the primary objectives of financial choices. This covers choices that raise the company's worth, like raising product prices, boosting profitability, and obtaining better returns on investment. |

Course Outcome:

Level of Blooms Taxonomy

| | | |
|------|---|----------|
| CO1: | People get a deeper comprehension of financial ideas, concepts, and principles, which enables them to successfully negotiate the challenges of managing their own finances and growing their wealth. | Analyze |
| CO2: | People are able to focus and obtain clarity regarding their financial objectives when they set clear goals. They may better focus their efforts and activities to meet these objectives thanks to this clarity. | Evaluate |
| CO3: | Choosing the appropriate venture capital investments can enhance a business's cash flow, profitability, and general health. Companies that engage in initiatives with a positive net present value (NPV) or rate of return (IRR) can boost shareholder value and improve financial performance. | Apply |

CO4:

Investing in growth prospects that result in innovation, expansion, and strategic development is a component of financial decisions. Successful mergers and acquisitions, R&D, real estate investment, and corporate expansion are examples of potential advantages.

Apply

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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|---------------------------|--|---------------|-------|---------------------------------|----|
| Course Code: | UBIFSIV.2 | Class: | SYBBI | Semester: | IV |
| Course Name: | COST ACCOUNTING | | | | |
| Course Objectives: | | | | | |
| 1. | To study in detail different types of cost. | | | | |
| 2. | To study the component cost sheet. | | | | |
| 3. | To solve different standard costing techniques. | | | | |
| 4. | To understand marginal costing and its formulas. | | | | |
| Course Outcome: | | | | Level of Blooms Taxonomy | |
| CO1: | Learners will be able to understand different types of cost. | | | Understand | |
| CO2: | Learner will be able to describe cost sheet in detail | | | Analyze | |
| CO3: | Learners will be able to analyze standard costing techniques to calculate variances with respect to material, labour and overhead. | | | Remember | |
| CO4: | Learners will be able to learn the marginal costing techniques. | | | Apply | |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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|---------------------------|--|---------------|-------|---------------------------------|----|
| Course Code: | UBIFSIV.5 | Class: | SYBBI | Semester: | IV |
| Course Name: | Customer Relationship Management | | | | |
| Course Objectives: | | | | | |
| 1. | To introduce students to the fundamental concepts and practices of Customer Relationship Management (CRM). | | | | |
| 2. | To introduce technology instruments utilized in Customer Relationship Management (CRM) systems. | | | | |
| 3. | To provide students with the knowledge and skills necessary to implement Customer Relationship Management. | | | | |
| 4. | To introduce the use of Customer Relationship Management (CRM) concepts in the insurance and banking industries. | | | | |
| Course Outcome: | | | | Level of Blooms Taxonomy | |
| CO1: | Learners will be able to understand the principles of CRM. | | | Understand | |
| CO2: | Learners will be able to understand the role of technology in CRM. | | | Understand | |
| CO3: | Learners will be able to improve customer satisfaction and optimize customer interactions. | | | Understand | |
| CO4: | Learners will gain understanding of building customer loyalty, B2B commerce, relationship marketing, banking and insurance sector, including customer management through call centers and E-CRM integration. | | | Understand | |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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|---------------------|--|---------------|-------|------------------|----|
| Course Code: | UBIFSIV.6 | Class: | SYBBI | Semester: | IV |
| Course Name: | Information Technology in Banking & Insurance II | | | | |

Course Objectives:

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|----|---|
| 1. | To understand the concept E-Payment models and introduction to E- Banking Business Models |
| 2. | To get brief knowledge about Indian Banking Industry and technology management. |
| 3. | To understand banking software and electronic commerce. |
| 4. | To learn the applications of the internet. |

Course Outcome:

Level of Blooms Taxonomy

| | Course Outcome: | Level of Blooms Taxonomy |
|------|---|--------------------------|
| CO1: | Learners will able to understand the concept E- Payment models and introduction to E- Banking Business Models | Understand |
| CO2: | Learners will able to To get brief knowledge about Indian Banking Industry and technology management | Understand |
| CO3: | Learners will utilize the study of banking software and electronic commerce. | Understand |
| CO4: | Learners will understand and learn the applications of internet | Understand |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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|---------------------|--|---------------|-------|------------------|----|
| Course Code: | UBIFSIV.7.1 | Class: | SYBBI | Semester: | IV |
| Course Name: | Foundation Course - IV (An Overview of Insurance Sector) | | | | |

Course Objectives:

| | |
|----|--|
| 1. | To introduce learners to various types of insurance products and their significance in different aspects of life, including life insurance, health insurance, home insurance, motor insurance. |
| 2. | To provide learners with an understanding of the components, principles, and determinants of risk premium in life insurance, as well as the products offered by LIC, SBI, and ICICI, including traditional and non-traditional life insurance plans. |
| 3. | To familiarize learners with health insurance concepts, regulations, and products offered by SBI and ICICI, including hospitalization, indemnity products, top-up covers, and critical illness plans, enabling them to comprehend the importance of health insurance in mitigating financial risks associated with healthcare. |
| 4. | To introduce learners to home and motor insurance, including policies, procedures, inclusions, exclusions, and determinants of risk premium, offered by SBI and ICICI, and to analyze the impact of catastrophes on home insurance, enabling them to make informed decisions regarding property and vehicle protection |

Course Outcome:

Level of Blooms Taxonomy

| | | |
|------|---|----------|
| CO1: | Learners will possess a comprehensive understanding of various insurance products and their role in mitigating financial risks across different life domains, enabling them to make informed decisions regarding insurance coverage. | Evaluate |
| CO2: | Learners will demonstrate proficiency in analyzing insurance policies, understanding risk premium determinants, and selecting appropriate insurance products offered by different insurance providers, enhancing their ability to manage personal and organizational risks effectively. | Apply |
| CO3: | Learners will acquire practical knowledge and skills in evaluating insurance options, assessing coverage needs, and understanding the impact of catastrophes on insurance, empowering them to formulate effective risk management strategies in diverse contexts. | Apply |

| | | |
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| CO4: | Learners will develop problem-solving abilities, critical thinking skills, and decision-making capabilities, enabling them to address insurance-related challenges and opportunities in their personal and professional lives. | Create |
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FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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|---------------------|------------------------------|---------------|-------|------------------|----|
| Course Code: | UBIFSIV.8 | Class: | SYBBI | Semester: | IV |
| Course Name: | Corporate and Securities Law | | | | |

Course Objectives:

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|----|---|
| 1. | To acquire the overview of Companies, Act, 2013, Lifting the Corporate Veil, Doctrine of Ultra Vires, Constructive Notice, Indoor Management, Alter Ego. The Principle of Non Interference, Majority and Minority Rights |
| 2. | To acquire the knowledge regulatory Framework governing Stock Exchanges Power of SEBI to make or amend bye laws of recognized stock exchange, Books and Accounts to be maintained by recognized stock exchange, Grounds on which stock exchange can delist the securities of a company. |
| 3. | To Understand the regulations of SEBI. Issues of Disclosure Investors Protection Guidelines: Pre & Post obligations-conditions for issue-Debt, option-right-bonus-preferential allotment intermediary-operational-promoter lock in period requirements-offer document. |
| 4. | The acquire the knowledge about Depositories Act, 1996 its Benefits, Models, Functions Participant, Eligibility condition for depository services, Bye laws of depository, Governance of Depository and Internal audit of depository Participants. |

Course Outcome:

Level of Blooms Taxonomy

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|------|---|------------|
| CO1: | Learners will be able to understand about Law related to the company. | Understand |
| CO2: | Learners will learn about different frameworks governing Stock Exchanges. | Analyze |
| CO3: | Learners will be able to learn guidelines issued by SEBI. | Remember |
| CO4: | Learners will be able to understand the role of NSDL and CDSL in India | Remember |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking & Insurance) | | |
| Assessment: | College | Pattern: | 75:25 marks |
| Objectives & Outcome Framed by: | College | | |
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| Course Code: | UBIFSIV.9 | Class: | SYBBI | Semester: | IV |
| Course Name: | Business Economics - II | | | | |

Course Objectives:

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| 1. | To familiarize with the fundamental concepts of macroeconomics, including the Circular flow of aggregate income and expenditure and The Measurement of National Product. |
| 2. | To equip learners with the knowledge of money supply, demand for money, theories of money and prices, and the nature and effects of inflation. |
| 3. | To introduce the concepts of public finance, including the fiscal functions, principles, and the role of government in the economy. |
| 4. | To familiarize with the sources of public revenue, objectives and effects of taxation, principles of public expenditure and concepts related to public debt. |
| 5. | To enable learners to understand Fiscal Management and Financial Administration |

Course Outcome:

| | | Level of Blooms Taxonomy |
|------|--|--------------------------|
| CO1: | Learner will be able to understand the concepts of macroeconomics, including the Circular flow of aggregate income and expenditure and The Measurement of National Product | Understand |
| CO2: | Learners will be able to analyze the classical and Keynesian approaches to the demand for money, theories of money and prices and the nature and effects of inflation. | Analyze |
| CO3: | Learners will be able to Define concepts of public finance, including the fiscal functions, principles, and the role of government in the economy. | Remember |
| CO4: | Learners will be able to analyze the sources of public revenue, objectives and effects of taxation, principles of public expenditure and concepts related to public debt. | Analyze |
| CO5: | Learners will be able to apply Fiscal Management and Financial Administration recommendations. | Apply |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking and Insurance) | | |
| Assessment: | University | Pattern: | 75:25 Marks |
| Objectives & Outcome Framed by: | Institute | | |
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|---------------------------|--|---------------|-------|---------------------------------|---|
| Course Code: | 44303 | Class: | TYBBI | Semester: | V |
| Course Name: | Financial Reporting and analysis | | | | |
| Course Objectives: | | | | | |
| 1. | To know the concept of banking and insurance sector | | | | |
| 2. | To understand the cash flow analysis | | | | |
| 3. | To Gain knowledge of ethics in corporate financial accounting and reporting | | | | |
| 4. | To Understand the concept of IFRS | | | | |
| Course Outcome: | | | | Level of Blooms Taxonomy | |
| CO1: | Learner will be able to Understand the framework of financial reporting, emerging trends in banking, insurance, corporates, the accounting aspects disclosures etc | | | Understand | |
| CO2: | Learners will be able to know financial analysis such as cash flow analysis. | | | Analyze | |
| CO3: | Learner will be able to acquire the knowledge of ethics in corporate financial accounting and reporting | | | Understand | |
| CO4: | Learner will be able to know the concept of IFRS & knowledge of convergence of Indian Accounting Standards With IFRS | | | Understand | |

FACULTY OF COMMERCE – UNDERGRADUATE

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| Program Name: | Bachelor of Commerce (Banking and Insurance) | | |
| Assessment: | University | Pattern: | 75:25 Marks |
| Objectives & Outcome Framed by: | Institute | | |
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| Department | BBI | | |

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|---------------------------|---|---------------|-------|------------------|---------------------------------|
| Course Code: | 44304 | Class: | TYBBI | Semester: | V |
| Course Name: | Auditing I | | | | |
| Course Objectives: | | | | | |
| 1. | To Understand the basics of auditing | | | | |
| 2. | To know the audit techniques and internal audit | | | | |
| 3. | To understand the audit planning, procedure and documentation | | | | |
| 4. | To understand the concept of vouching and verification process | | | | |
| 5. | To understand the strategic capabilities among the students | | | | |
| Course Outcome: | | | | | Level of Blooms Taxonomy |
| CO1: | Learner will be able to know the concept of audit and understand the basics of auditing | | | | Understand |
| CO2: | Learner will be able to acquire the knowledge about the audit techniques and internal control | | | | Understand |
| CO3: | Learner will be able to Acquire knowledge of audit planning, procedure and documentation | | | | Analyze |
| CO4: | Learner will be able to Distinguish between vouching and verification process in auditing | | | | Understand |

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| Course Code: | 44305 | Class: | TYBBI | Semester: | V |
| Course Name: | Strategic Management | | | | |

Course Objectives:

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|----|--|
| 1. | To give students a fundamental understanding of theories, practices, and principles of strategic management. |
| 2. | To introduce students with the internal and external elements that influence the strategic management environment. |
| 3. | To introduce students with the several organizational levels of strategy, such as corporate, business, and functional strategies, |
| 4. | To give students the information and abilities needed to activate strategic plans and carry them out successfully inside businesses. |
| 5. | To provide students with the skills and knowledge required to assess strategy performance, track advancement, and make the required modifications to meet organizational objectives. |

Course Outcome:

| | | Level of Blooms Taxonomy |
|------|--|--------------------------|
| CO1: | Learners will gain understanding of strategic management, strategic decision-making, levels and process of strategic management, principles and elements of good strategy, and various models. | Understand |
| CO2: | Learners will understand the significance of politics, social, political, and technological forces, international business environments and SWOT analysis | Understand |
| CO3: | Learners will understand about the process of making strategic decisions. They will gain understanding of company level strategies | Understand |
| CO4: | Learners will understand the method of implementing strategies, as well as obstacles and different models of strategy implementation. | Understand |
| CO5: | Learners will understand Standards, benchmarking, gap analysis including standard-setting, comparison, control processes, systems, approaches. | Understand |

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| Program Name: | Bachelor of Commerce (Banking and Insurance) | | |
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|---------------------|-------------------------------|---------------|-------|------------------|---|
| Course Code: | 44306 | Class: | TYBBI | Semester: | V |
| Course Name: | Financial Services Management | | | | |

Course Objectives:

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|----|---|
| 1. | To get insights regarding the various concepts of and types of financial services along with a touch on financial innovation. |
| 2. | To understand various concepts and types of mutual funds. |
| 3. | To understand various concepts of securitization its process and structure. |
| 4. | To learn about the housing finance industry and various institutions that help in housing finance development. |
| 5. | To provide an overview on various depositories, their working and legal framework. |

Course Outcome:

| | | Level of Blooms Taxonomy |
|------|--|--------------------------|
| CO1: | Learners will get insights regarding the various concepts of and types of financial services along with a touch on financial innovation. | Understand |
| CO2: | Learners will get the insights on various concepts and types of mutual funds and calculate NAV to determine effective investment in mutual fund. | Understand, Apply |
| CO3: | Learners will be provided insights on various concepts of securitization, its process and structure. | Understand |
| CO4: | Learners will be provided insights on the housing finance industry and various institutions that help in housing finance development. | Understand |
| CO5: | Learners will be provided an overview on various depositories , their working and legal framework. | Understand |

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| Program Name: | Bachelor of Commerce (Banking and Insurance) | | |
| Assessment: | University | Pattern: | 75:25 Marks |
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|---------------------|-----------------------------------|---------------|-------|------------------|---|
| Course Code: | 44301 | Class: | TYBBI | Semester: | V |
| Course Name: | International Banking & Insurance | | | | |

Course Objectives:

1. To enable learners to know the basics of International Banking and Finance.
2. To make them aware about basic terminology in Banking and Finance.
3. To make them understand about various foreign exchanges across the globe.
4. To identify the risk faced by the Industry and Banks in the International Market.
5. To demonstrate the techniques of banking and finance in real time scenarios.

| Course Outcome: | | Level of Blooms Taxonomy |
|------------------------|--|---------------------------------|
| CO1: | Learners will be able to get knowledge about the fundamental concepts of International Banking and Finance. | Understand |
| CO2: | Learners will be able to acquire familiarity with basic banking and finance terminology. | Analyze |
| CO3: | Learners will be able to gain knowledge about various foreign exchanges worldwide. | Understand |
| CO4: | Learners will be able to identify the risks encountered by industries and banks in the international market. | Apply |
| CO5: | Learners will be able to choose banking and finance techniques in real-world scenarios | Apply |

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| Program Name: | Bachelor of Commerce (Banking and Insurance) | | |
| Assessment: | University | Pattern: | 75:25 Marks |
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|---------------------|----------------------|---------------|-------|------------------|---|
| Course Code: | 44302 | Class: | TYBBI | Semester: | V |
| Course Name: | RESEARCH METHODOLOGY | | | | |

Course Objectives:

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|----|---|
| 1. | To provide an overview of the nature of research methodology, its importance and challenges, advantages, types of research. |
| 2. | To study components of data collection in different types like primary data and secondary data. |
| 3. | To impart knowledge of statistical techniques. |
| 4. | To know the importance of research reports. |

Course Outcome:

| | | Level of Blooms Taxonomy |
|------|--|--------------------------|
| CO1: | Learners will be able to Understand the importance of research, types of research. | Understand |
| CO2: | Learners will have adequate knowledge about sources of data collection and the ability to collect relevant data. | Analyze |
| CO3: | Learners will develop an understanding of application of statistical techniques on the raw data collected. | Evaluate |
| CO4: | Learners will demonstrate an understanding and importance of research reports. | Understand |

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| Assessment: | University | Pattern: | 75:25 Marks |
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|---------------------|--|---------------|-------|------------------|----|
| Course Code: | 85502 | Class: | TYBBI | Semester: | VI |
| Course Name: | SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT | | | | |

Course Objectives:

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|----|--|
| 1. | To Introducing the concept of portfolio management and familiarizing students with the process |
| 2. | To Helping learners to understand the importance of forming a portfolio of investments with different risk and reward patterns |
| 3. | To Provide a comprehensive introduction to the areas of security analysis and portfolio management. |
| 4. | To Illustrate the application of the course's techniques with the help of analytical tools. |

Course Outcome:

Level of Blooms Taxonomy

| Course Outcome: | Level of Blooms Taxonomy |
|--|--------------------------|
| CO1: This course aims at developing an understanding of the changing domestic and Indian capital market in particular with reference to availability of various financial products. | Understand |
| CO2: It aims at providing an in-depth knowledge of the theory and practice of portfolio management. Which will help learners to interpret and analyses the performance of a portfolio of investments | Analyze |
| CO3: Learners can further demonstrate their knowledge in valuation of equity instruments and valuation of Bonds | Apply |
| CO4: Learners will be able to understand how to measure the portfolio performances. | Analyze |

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| Program Name: | Bachelor of Commerce (Banking and Insurance) | | |
| Assessment: | University | Pattern: | 75:25 Marks |
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|---------------------------|---|---------------|-------|---------------------------------|----|
| Course Code: | 85503 | Class: | TYBBI | Semester: | VI |
| Course Name: | Auditing II | | | | |
| Course Objectives: | | | | | |
| 1. | To acquire the knowledge of auditing | | | | |
| 2. | To understand the new area of auditing | | | | |
| 3. | To know the auditing process of banking and insurance company | | | | |
| 4. | To understand the need for professional ethics in the auditing process. | | | | |
| Course Outcome: | | | | Level of Blooms Taxonomy | |
| CO1: | Learner will be able to gain the knowledge of auditing and the process of auditing | | | Understand | |
| CO2: | Learner will be able to acquire the knowledge about new areas of auditing | | | Understand | |
| CO3: | Learners will be able to Understand the auditing process of banking companies, insurance companies & ltd. Companies | | | Understand | |
| CO4: | Learner will be able to Understand the importance of professional ethics in auditing and consequences of misconduct in audit. | | | Understand | |

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| Assessment: | University | Pattern: | 75:25 Marks |
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| Department | BBI | | |

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|---------------------|---------------------------|---------------|-------|------------------|----|
| Course Code: | 85504 | Class: | TYBBI | Semester: | VI |
| Course Name: | Human Resource Management | | | | |

Course Objectives:

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|----|---|
| 1. | To learn human resource management, introduction to HRM, nature of HRM, scope of HRM, functions and objectives of HRM, HRM and strategies |
| 2. | To understand HR procurement, job analysis and design. |
| 3. | To learn HR planning and recruitment, definition, objectives, need and importance of HR planning, recruitment |
| 4. | To learn training and development, employee training and development. |
| 5. | To understand compensation, meaning, need and importance, current trends in compensation, voluntary retirement scheme |

Course Outcome:

Level of Blooms Taxonomy

| Course Outcome: | Level of Blooms Taxonomy |
|---|--------------------------|
| CO1: Learners will be able to understand the framework of human resource management, introduction to HRM, nature of HRM, scope of HRM, functions and objectives of HRM, HRM and strategies. | Understand |
| CO2: Learners will be able to understand the HR procurement, job analysis and design, job design- introduction, characteristics, factor affecting job design | Understand |
| CO3: Learners will be able to understand the HR planning and recruitment, definition, objectives, need and importance of HR planning, recruitment- strategic approach to recruitment | Understand |
| CO4: Learners will be able to understand the training and development, employee training and development - nature and process of training, training methods, on the job, off the job management development program, performance appraisal. | Understand |
| CO5: Learners will be able to understand the compensation, meaning, need and importance, current trends in compensation, voluntary retirement scheme - concept, types, needs, participative management | Understand |

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| Program Name: | Bachelor of Commerce (Banking and Insurance) | | |
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|---------------------------|---|---------------|-------|---------------------------------|----|
| Course Code: | 85505 | Class: | TYBBI | Semester: | VI |
| Course Name: | Turnaround Management | | | | |
| Course Objectives: | | | | | |
| 1. | Teaching pupils' key ideas, theories, and concepts related to business, management, and organization is the major goal. | | | | |
| 2. | Students gain knowledge of the economics, law, social sciences, technology, and global influence of external forces on business. They get the ability to recognize possibilities and difficulties in the larger business environment. | | | | |
| 3. | Change management looks for the core causes of an organization's issues, whether they have to do with ownership, competitive business, poor performance, or inadequate financial management. | | | | |
| 4. | Business events give participants the chance to practice applying abstract ideas to practical situations, which promotes learning and skill development. This entails cultivating decision-making, problem-solving, analytical, and critical thinking abilities pertinent to the corporate world. | | | | |
| 5. | Effectively managing organizational change and transition throughout times of change is the aim of leaders. This entails embracing change, encouraging an innovative and adaptable culture, and making sure that changes are applied throughout the entire company. | | | | |
| Course Outcome: | | | | Level of Blooms Taxonomy | |
| CO1: | In a business setting, students gain an understanding of corporate social responsibility (CSR) and ethical consciousness. | | | Understand | |
| CO2: | Occupational illnesses frequently result in unemployment since the afflicted companies are compelled to cut staff or terminate employees. As a result, workers and their families experience stress, unemployment, and unstable finances. | | | Apply | |
| CO3: | The goal of turnaround management methods is to enhance the financial performance of faltering businesses in order to boost sales, cut losses, and boost profitability. | | | Apply | |
| CO4: | The capacity to assess options, analyze facts, and make defensible choices in intricate business scenarios is developed in participants. This entails | | | Analyze | |

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| | considering a number of judgments, assessing the benefits and drawbacks, and selecting the best position. | |
| CO5: | In order to make sure that the company is adaptable to changes in the market and new opportunities, leadership in change management promotes innovation and change inside the company. | Evaluate |

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| Course Code: | 85501 | Class: | TYBBI | Semester: | VI |
| Course Name: | Central Banking | | | | |

Course Objectives:

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| 1. | To introduce the concept of central banking and its significance Institutional Growth of Central Banking. |
| 2. | To familiarize learners with the functions and responsibilities of the Reserve Bank of India (RBI) as the central bank of India. |
| 3. | To explore the supervisory role of the RBI in regulating and overseeing the banking and financial sector in India |
| 4. | To evaluate the functions of the Central Bank in other Countries like the Federal Reserve System – Bank of England – The European Central Banking. |
| 5. | To familiarize with linkage between Central Banking in Cyber World |

Course Outcome:

Level of Blooms Taxonomy

| Course Outcome: | Level of Blooms Taxonomy |
|--|--------------------------|
| CO1: Learners will be able to explain the concept of central banking and its significance Institutional Growth of Central Banking. | Understand |
| CO2: Learners will be able to describe the functions and roles of the Reserve Bank of India (RBI) as the central bank of India. | Understand |
| CO3: Learners will be able to apply their understanding of RBI's supervisory role to analyze its impact on the banking sector and financial stability in India. | Apply |
| CO4: Learners will be able to evaluate the functions of Central Bank in other Countries like Federal Reserve System – Bank of England – The European Central Banking | Evaluate |
| CO5: Learners will be able to Analyze with linkage between Central Banking in Cyber World | Analyze |

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|---------------------------|--|---------------|-------|---------------------------------|----|
| Course Code: | UBIFSVI.8 | Class: | TYBBI | Semester: | VI |
| Course Name: | Project Work | | | | |
| Course Objectives: | | | | | |
| 1. | To inculcate the element of research analysis and scientific temperament among learners. | | | | |
| 2. | To create awareness among learners regarding methodology of formulation and preparation of the project work. | | | | |
| 3. | To get projects created by the learners. | | | | |
| Course Outcome: | | | | Level of Blooms Taxonomy | |
| CO1: | Learners will be able to inculcate the element of research analysis and scientific temperament. | | | Understand | |
| CO2: | Learners will be able to learn regarding methodology of formulation and preparation of the project work. | | | Analyze | |
| CO3: | Learners will be able to prepare project work. | | | Apply | |